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LET'S TALK

As you approach the end of the year, it's a normal time to pause and look back. At the end of each year we take time to look

back, too. For the last 32 years at the Foundation, your neighbors have created legacies that support this community. Donors have invested in our organization, named funds, and trusted us to respond to the current needs in Muncie and Delaware County. The work we do through good grantmaking and support of important projects and programs in our community is the legacy of the Foundation.

In this newsletter, you'll read how The Community Foundation stands by important institutions in this community through the good times and the challenges. Looking back, we saw support of Muncie Community Schools spanning the life of the Foundation. But more than that, we saw support of programs that benefit the current students exceed a half a million dollars in the last two years alone. The children in school today will be our leaders tomorrow – a future of legacies.

Support for these valuable programs would not be possible without donors who choose to establish their own legacies with gifts to The Community Foundation.

Let's talk about your legacy for Muncie and Delaware County soon.

Kelly K. Shrock, President

FOUNDATION ENCOURAGES FUTURE LEADERS THROUGH SUPPORT OF MCS

Today's children are tomorrow's community leaders. Schools help shape the young people in our community. Beyond classroom curriculum, schools provide their students with consistency, culture, and enrichment. Students may even get multiple meals, health services, and other necessities through their schools. The Community Foundation of Muncie and Delaware County sees the importance of and supports schools in our community in a variety of ways.

Muncie Community Schools is the county's largest school district serving more than 5,000 students. Academically, Muncie Central High School was the 58th best school in Indiana this year by U.S. News & World Report based on state-required test and college preparation. Summer programming has resulted in fewer kindergarten and first-grade students repeating a grade. The school system offers special programs that teach children to become bilingual at a young age, and allows high school students opportunities for dual credit that can result in a simultaneous high school diploma and associate degree. Partnerships with other community agencies have been established to enhance the overall student experience.

Over the last several years, the community has been faced with grim reports on the financial position of Muncie Community Schools. School closings, teacher and parental discord, and contract negotiations have filled our papers. The struggle has left many asking, what about the children?

Today's youth are the human legacy of our community. The Community Foundation is no stranger to legacies. It's our tagline – where neighbors create legacies. Supporting the community's youngest and most vulnerable members is a priority.



Elementary students at Muncie Community Schools use Thumballs to stimulate conversation about difficult topics. The balls were part of a Robert P. Bell Education grant that focused on social and emotional growth.

The Community Foundation has a history of support to Muncie Community Schools, but even Community Foundation staff wasn't aware to what depth until we did a little research at the request of former Board Chair Stefan Anderson.

"Muncie Community Schools has been an asset to our community in every decade of its existence," says Marcy Minton, senior program officer. "Since our inception, The Community Foundation has found ways to support MCS efforts to educate the children of Muncie and prepare them for college and career."

Through competitive grantmaking, Robert P. Bell Education Grants, designated grantmaking, and scholarships supporting students graduating from Muncie Community Schools, The Community Foundation has made grants totaling over \$2 million to Muncie Community Schools since 1985. Since 2000, more than \$50,000 went directly to teachers to provide creative and innovative classroom projects for their students.

"Our schools are the prime building blocks for strong communities of the future," says Anderson. "Support of schools and student programs by The Community Foundation has been important and it is growing. Joined with the support given by the University and other local foundations, The Community Foundation's impact can be extended and magnified at an important time for our schools and students."



Students participate in Kick off to Kindergarten at Muncie Community Schools. The program, which runs for a few weeks before the start of school, helps kindergarteners make the transition smoothly.

While our historic impact of grantmaking to the school system is impressive, it is even more important that we are supporting the young people that attend the schools and are living through the current experience. In 2016 and 2017, competitive grants - through our Quarterly Competitive and Bell Grants programs, the Maxon Foundation Fund, and the Harry and Janet Kitselman Fund – were awarded to programs providing educationrelated support for students attending Muncie Community Schools. More than \$645,000 in Community Foundation grant funds supported

afterschool academic and enrichment programs, mentoring programs, employment and college readiness programs, school supply giveaways and more.

While some programs, like afterschool and summer programs, enhance educational opportunities, others make sure students have the tools to succeed in the classroom and beyond. Grants allowed Second Harvest to expand their school pantry program into multiple Muncie Community Schools. The program addressed food insecurity for students in these schools. Similarly, grants to Hearts and Hands United and the Back to School Teacher Store supported organizations that made sure students had the supplies they need inside and outside of the classroom. While these organizations support students and teachers across Delaware County, a large portion of those positively impacted attend MCS. In 2017, The Back To School Teachers Store provided every MCS classroom with new school supplies.



Students and parents work together to complete FAFSA paperwork during FAFSA workshops.

Grants provided support to programs that help high school students prepare for their future.
Grants made to the Muncie-Delaware County Chamber of Commerce in 2016 and 2017 supported FAFSA workshops

across Delaware County. Workshops offered during and after school provide guidance to students and their parents as they complete the complicated paperwork that is required for financial aid and some scholarships. As a result of the 2016 labs, more than \$2 million in financial aid was identified for 300 participating high school seniors across Delaware County. The Foundation made grants to several other organizations for programs that help ensure students graduate high school, develop college readiness skills, and reach career goals.

It will take the entire community to support and incite change for MCS. The Community Foundation, joined by other institutions, foundations, and individuals, can make a tangible difference.

When he saw the scope of grants made by The Community Foundation to support our schools and our students, Anderson was pleased. "Few investments right now could be more important for our community's future," he says.

2017 FOURTH QUARTER COMPETITIVE GRANTS

THE FOUNDATION AWARDS FIVE GRANTS TOTALING MORE THAN \$61K

The Community Foundation of Muncie and Delaware County, Inc. awarded \$61,559 to five nonprofit organizations during the fourth Quarterly Competitive Grant cycle of 2017.

Roy C. Buley Community Center, Inc. received \$15,000 to support the EDGE afterschool program.

Cancer Services of East Central Indiana – Little Red Door received \$10,000 to provide cancer client assistance including nutritional supplements.

Eaton Public Library received \$4,558.85 to replace aging computer workstations, software, warranties, and accessories for the library.

The Facing Project Gives received \$14,000 to support the book production costs associated with two 2018 Facing Projects for Delaware County: Facing Teaching and Facing LGBTQ Pride.

The Town of Gaston received \$18,000 to replace unsafe playground equipment at a town park.

Fourth Quarter Competitive Grants have been awarded from The Unrestricted Fund of The Community Foundation and the following funds: Stefan and Joan Anderson Unrestricted Fund, Edmund F. and Virginia B. Ball Fund, Bassett Family Fund, Waldo and Louisa Beebe Unrestricted Fund, Jane Harrell Buckles Fund, Gordon and Pam Cox Fund, Jane E. Hughes Fund, KAKATU Foundation/David and Joanna Meeks Fund, Jeff and Beth Lang Fund, Michael O. and Nicole T. Lunsford Fund, MutualBank Charitable Foundation Fund, Jim and Mary Rosema Fund, Hamer and Phyllis Shafer Fund, Jeanne and John Smith Fund, Jeanne and John Smith Unrestricted Fund, and Charles and Claudia Sursa Unrestricted Endowment.

UPCOMING QUARTERLY COMPETITIVE GRANTS

Quarter 1

LOI: December 1, 2017 Application: January 5, 2018

Quarter 2

LOI: March 2, 2018 Application: April 6, 2018

Quarter 3

LOI: June 1, 2018 Application: July 6, 2018

Quarter 4

LOI: August 31, 2018 Application: October 5, 2018

WHERE DO YOU GIVE?

The mission of The Community Foundation is to help donors meet their philanthropic goals and to improve the quality of life of the residents of Muncie and Delaware County. It was created to be a Foundation for the people and by the people. Donor interest and intent plays out in every fund, and gifts from one to millions of dollars make up our total endowment, which is an enduring source of assets today, tomorrow, and always.

To meet their charitable goals, some donors choose to create their own funds. Funds can serve a variety of purposes like supporting an organization or cause, meeting the current needs of the community, providing funding for a student's education, or allowing the donor to recommend grants.

A named fund is started with a gift of \$10,000 – or \$25,000 for a scholarship fund. The Community Foundation saw that for many donors, a one-time gift at this level was a barrier. In 2006, the Foundation began a program that would encourage donors to "plant a seed in the community" with a small gift; cultivate the seed for up to five years by making subsequent gifts; and watch the seed grow to \$10,000 (or \$25,000 for a scholarship) when it would permanently benefit the community. The Acorn program allows donors to start any fund with only 10-percent of the fund minimum.

Board member and chair of the development committee at the time, Marilyn Cleary helped get the Acorn program started. She noted, "A person doesn't have to be wealthy to start a fund at the Foundation."

Today donors and nonprofit organizations regularly start their funds using the Acorn program. Two current board members and fund founders have used the program to start funds that match their philanthropic goals.

Mike and Cathy Galliher chose to use the Acorn program to start their fund because of its simplicity and flexibility. At maturity, The Michael and Catherine Galliher Fund will be a named unrestricted fund.



Mike and Cathy Galliher

"My wife Cathy and I believe in and support The Community Foundation of Muncie and Delaware County," says Mike. "It is an important asset for our entire area and for the future planning of our community. We have made the decision to direct our donations to be for unrestricted use. We feel that we can rely on the future Foundation staff and Board of Directors to distribute the funds to those organizations that are most deserving and in need as our community continues to evolve."

Kathy White has served on the Board of The Community Foundation since 2015. She and her husband Doug were born and raised in Muncie and have a passion for this community, animals, environment, children, education, and other areas. Keeping their broad interests in mind, the Whites started a donor advised fund in 2014. By establishing the fund as an Acorn Fund, the Whites have been able to make regular contributions over the last three years while meeting other philanthropic goals and

Doug and Kathy White

personal obligations. When the fund is mature, the Whites will be able to advise grants to nonprofit organizations through earnings of the fund.

"This community simply can't go on without the support of individual community members," says Doug. "Our local nonprofit organizations keep the community culturally active and The Community Foundation helps make sure our fund is properly and appropriately shared with the organizations that we believe in and support."

Starting a fund is just one way that The Community Foundation can help you meet your charitable goals. For more information about the Acorn program and other ways to contribute, contact:

Kelly K. Shrock, CFRE President

The Community Foundation of Muncie & Delaware County, Inc.

P.O. Box 807 | Muncie, IN 47308

Phone: (765) 747-7181 Fax: (765) 289-7770

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After 10 years of service to The Community Foundation as communications administrator, Eunice Whitlock has announced her retirement. Eunice, who has served as "the voice" of the Foundation – answering almost all incoming phone calls – will continue in her role through the end of the year.

From processing gifts and managing publication projects, to coordinating IT and overseeing office organization – all with a cheery disposition – Eunice has been a valuable member of the Foundation team.

"The experience I have gained from working for The Community Foundation and the friendships I have forged have enriched my life tremendously," says Eunice. "I'm so grateful to have had the opportunity to work with all our staff both past and present. These 10 years will be a treasured memory."

Eunice has enriched the lives of those she worked with tremendously, too. We wish her a bright and fulfilling future!



SPENDING HOLDS STEADY TO SUPPORT GRANTMAKING TODAY AND IN THE FUTURE

Local financial professionals serve on the Investment Committee of The Community Foundation to support responsible investing of the Foundation's \$56 million dollar endowment. Annually, the group reviews the spending rate of the endowment, which dictates the percentage of earnings that support grantmaking in our community. Their task is not easy. The amount made available to spend must allow us to make grants today, while also ensuring that the endowment continues to grow to meet the needs of our community tomorrow and always.

Investing is a challenging activity, uniquely focused into the uncertain future. Based on our experience and knowledge of the past, we invest with an expectation of return accompanied by an unavoidable but prudent level of risk. The five year rate of return is good at 8.4%. Investment earnings support current spending for the mission of the Foundation while growing the endowment to preserve its value with inflation. As many in the investment world expect investment returns to be lower, we have decided to keep our spending rate at 4.5% for now, but we are watchful. If investment returns go into a decline, spending rates may need to be lowered in coming years. The Investment Committee will continue to work to invest well to generate support for the Foundation's mission now and into the future.

> - Tom Heck, chair of the Foundation's Investment Committee and Chief Investment Officer of the Ball State University Foundation



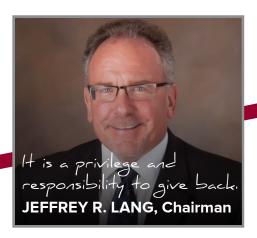
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IMPACT: MEMBERS OF THE BOARD OF DIRECTORS EXPLAIN WHY THEY VOLUNTEER











MEMORIALS AND HONORARIUMS

The following individuals were remembered or honored through gifts to the Community Foundation from July 1, 2017 through September 30, 2017:

Memorials

Tiny Adams Homer J. Bradburn, Jr. Lucy Bright Alyx Brinkman Adam Cline

Jerry V. Cole Michael Cox

Tom Devine Taylor Family

Carolyn Goforth Zach Greenwalt Sue Ann Harris Kermit Hays

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Honorariums

Jack Buckles Olga Butler Keith Greenwalt Jo Kincaid Joe Mook John Smith Carol Sue Templin Marianne Vorhees

Donald and Sue Whitaker

The Foundation sincerely appreciates all of its donors and the valuable support they provide. All contributors are recognized in our Annual Report.

WELCOME NEW PROGRAM OFFICER

Carly Acree-King is a born and raised Munsonian, and a graduate of Muncie Central High School. She earned her Bachelor of Science and Masters of Public Administration degrees from Ball State University. Carly has served on various non-profit boards and committees throughout the Muncie community, and currently serves as a member of the Delaware County Fair Board. Carly has strong skills in program development and strategic communication from her previous nonprofit experience at Cornerstone Center for the Arts. She enjoys the opportunity to serve the community with her family, and loves calling Muncie and Delaware County her home.



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