

Recruitment Training

Importance

What do you want to get out of the chapter this year?

Can't be done without recruitment

Practice

Names list activity

What are some basic Conversation questions?

Ex: where are you from? Interests? Major? Potential career? Hobbies?

Goal of these questions in to find values.

Dig deep into each conversation

2 min convo activity

What is your DU story? Why did you join, why are you here

Red flags

Ex: how they talk about others/women, fake, not engaged, drugs/alc

Let them do most of the talking

Approach each conversation with curiosity and sincerity

Not trying to change anyone

Background/ structure

I will give out the bids

Everyone is recruiting

Open invite for people to come to house

Chapter stats

-costs: 8-10 a year on par with campus

-Awards: Associate member education, operations

- numbers: 32 members meal plan: 3 meals a day, 5 days a week, catering on Friday
- Alumni support: basement, scholarships, Connections
- History: Founding, principles -Available resources: study plans, mental health

Wrap up

Expectation for rush events this year:

We are getting 25 members

Everyone is familiar with the schedule

Letters at all rush events

Letters every Wednesday

Mandatory attendance

Help setting up/ taking down

Actively talking to PNMs and bringing guys to the