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MESON a section distribution for the Europe Co.

December 19, 2011

Robert Pohrer, Chief Executive Officer Pauly Jail Building Co., Inc. 17515 Bataan Court Noblesviile, Indiana 46062

Re: Baker County Sheriff's Complex

Dear Bob.

This letter of appreciation is long overdue and for that I apologize.

Baker County Sheriff's Complex represented a tremendous risk for Ajax Building Corporation. Any number of things could have derailed the process and caused this Project to fail. Pauly Jail was a major factor in keeping this from happening. From the very beginning your hands-on approach, personal involvement, and professional staff (both in the office and on the Project site) gave me great confidence that this Project would be a success.

Due to the format of this Project (Design Build) your group was tasked with developing and completing the technical requirements of the most "mission critical" aspects of any detention facility. The monitoring (CCTV) and securing (cells, locking controls, hardware and detention fixtures) of all inmates rested pretty much in your hands and your pre-construction team did not disappoint. In spite of a Design Team that wanted someone else and an Owner who needed technical support, your staff did a great job of filling in the gaps and communicating clearly and often, putting the Owner's as well as the Designer's mind at ease.

Not everything went just exactly as planned. But in this industry that is not unusual and that is not how I judge the success or failure of a given Project. Rather, it is not whether problems occur (because they will), but how the people involved react when there is a problem. This is what separates the "good" projects from the "bad" projects. If, in the face of difficulties (rarely, of our own making) the members of the Team step forward and ask "How can we help?" instead of running off to their own corners to mount a defense and point fingers, then any problem can solved and any Project rightly called a success. Baker County is such a Project. The level of commitment you and your team demonstrated, going down to the wire, would be called <u>outstanding</u> by anyone's standards.

In closing, on any detention facility project anywhere, of any size and/or level of complexity, Ajax Building Corporation would count themselves very fortunate to have Pauly Jail as a member of our PROJECT TEAM.

Thanks again for a great effort and great results.

Very truly yours,

AJAX BUILDING CORPORATION

Allan Wooden
Operations Manager

Tallahassee Jacksonville Gamesville Orlando Tampa