



FRATERNITY DUES

WHERE DOES MY MONEY GO?

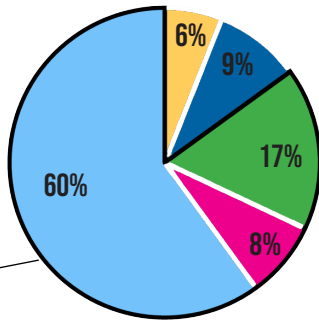
Membership in Delta Upsilon has a financial component, just like joining most other organizations on your campus. Your membership dues and fees cover a wide range of expenses from your membership badge to T-shirts to cleaning supplies for your chapter house/suite/room. The amount members pay varies by chapter/colony due to a specific chapter/colony's membership size, activities, events, housing situation, etc. This document will help explain how your dues are allocated, as well as the International Fraternity's budget.

HOW YOUR MONEY IS USED

While each chapter/colony budget will vary, expenses can be broken into five main areas: Dues and fees to the International Fraternity, Loss Prevention fees, social costs, operational costs, and housing costs, if applicable. The dues money you pay your chapter is used to cover expenses in each of the five main areas of a chapter's budget. More detailed descriptions of each of the five categories can be found later in this document.

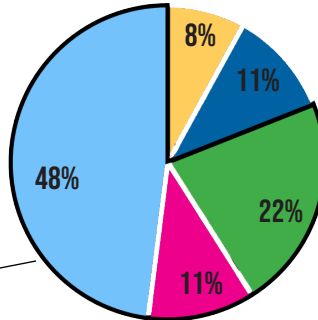
Below are three common scenarios. For each, you can see percentage breakdown for how much of your dues is allocated to each of the five main budget areas. For chapters/colonies with housing, the average chapter size is 64 members. For non-housed chapters/colonies, the average size is 34 members. These numbers were used in the calculations below. Again, exact amounts will vary per chapter/colony.

MEMBER WHO LIVES IN A CHAPTER HOUSE THAT SERVES FOOD



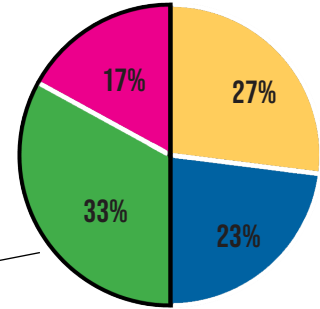
This 85% is determined and used at the chapter's discretion.

MEMBER WHO LIVES IN A CHAPTER HOUSE THAT DOES NOT SERVE FOOD



This 81% is determined and used at the chapter's discretion.

MEMBER OF A CHAPTER/COLONY WITH NO CHAPTER HOUSE



This 50% is determined and used at the chapter's discretion.

- Dues/Fees to International Fraternity
- Social Costs
- Housing Costs
- Loss Prevention Fees
- Local Operational Costs

HOW MUCH OF MY DUES GO TO THE INTERNATIONAL FRATERNITY?

The blue and gold pieces of the pie charts above show how much of a member's dues are sent to the International Fraternity. This includes his Member Dues, as well as his share of the chapter/colony's Chapter Fee and Loss Prevention Fee. **For housed chapters/colonies**, you will notice that the majority of your dues go toward the social, operational and housing costs for your chapter/colony. **For unhoused chapters**, while the percentage of a members' dues that is sent to the International Fraternity is higher, it is important to keep in mind that the actual dollar amount members pay in dues is lower than those in a housed chapter. This is because unhoused chapters have lower LP Fees and smaller budgets overall.

To keep the percentage of your dues that go to the International Fraternity low, it is important for chapters/colonies to focus on member recruitment and retention, as well as earning as many Loss Prevention credits as possible.

MORE DETAILS ON THE 5 CHAPTER BUDGET CATEGORIES

DUES/FEES TO THE INTERNATIONAL FRATERNITY

The numbers listed below are the amounts due to the International Fraternity for the 2020-2021 academic year.

Chapter Fee (\$1,125/fall and spring)

(A colony is not assessed a Chapter Fee during its first term. It pays half the following term, then the full fee after that.)

- Supports programming costs of the Fraternity, including registration for two delegates at the Leadership Institute, 1 delegate at Presidents Academy and 1 delegate at the Recruitment Symposium

Membership Fee (\$100/member/fall and spring)

- Supports staff visits, IHQ resources, educational materials, website resources, recruitment assistance, alumni list, printed materials, associate member education materials, and support programs

Associate Member Fees (\$90/associate member/ due within 7 days of the Pledging Ceremony)

- Covers *The Cornerstone* and administrative processing

Initiation Fees (\$250/initiate/ due within 7 days of Initiation Ceremony)

- Covers lifetime membership in Delta Upsilon, membership card, certificate, badge and subscription to the *DU Quarterly*

LOSS PREVENTION FEES

Commercial General Liability Insurance Coverage

- Coverage for claims brought by a third party alleging an Insured's negligence resulted in damages associated with bodily injury, property damage, or personal injury.
- Coverage is for 12 months (Oct. 1 to Oct. 1)
- Coverage is for events on or off campus

Member Accident Protection Program (United States undergraduates only)

- Supplemental ACCIDENT ONLY protection. Does not provide any protection for medical costs arising out of a sickness.
- Intended to complement health insurance. The student should have health insurance through their parents or another arrangement.

Directors & Officers Insurance Coverage (annual fee of \$550)

- Protects all directors, officers, volunteers, and the entity for claims arising out of the failure or negligence of an Officer or Director in fulfilling their fiduciary duties of diligence, obedience, and loyalty to the organization. Claims covered under this policy typically involve claims brought against an Officer or Director that allege financial injury to the organization due to their maleficence in their service to the organization. **This coverage is optional and can be waived.*

Educational Programming and Staff services related to Loss Prevention

- GreekLifeEdu is an online educational program regarding alcohol, hazing and sexual assault.
- The Hazing Hotline, an anonymous 24/7 telephone line for anyone to report a suspected or recent hazing incident. 1-888-NOT-HAZE (1-888-668-4293)
- In-person programming at the Leadership Institute, Presidents Academy and Regional Leadership Academies
- Staff support in the areas of confrontation, accountability, alcohol and hazing education, and crisis response.

SOCIAL COSTS

Social costs for a chapter/colony can include, but are not limited to:

- Formals
- Date Parties
- Tailgates
- Alumni Events
- Brotherhood Events
- Parents Events
- T-shirts/Apparel for social events
- Homecoming

LOCAL OPERATIONAL COSTS

Operational costs for a chapter/colony can include, but are not limited to:

- ✦ IFC Dues
- ✦ Composites
- ✦ Philanthropy Events (for GSI and other causes)
- ✦ Philanthropy Contributions
- ✦ Recruitment Events
- ✦ Office Supplies
- ✦ Academic Incentives (gift cards, prizes, tutoring services, etc.)
- ✦ Senior Gifts (graduation stoles, cords, etc.)
- ✦ Third-party Dues Collection System (LegFi, OmegaFi, etc.)
- ✦ Marketing Materials (website hosting, social media management, fliers, etc.)
- ✦ Intramurals
- ✦ Savings

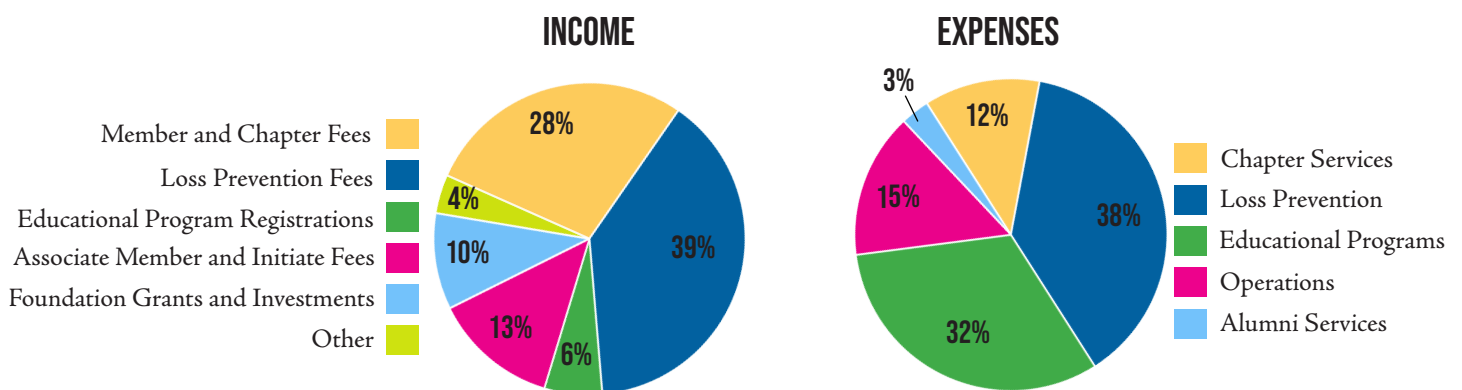
HOUSING COSTS

Housing costs will vary by a chapter/colony's housing situation and institution. This can include chapter houses (owned locally or by the university), space in dormitories, chapter rooms on campus, etc. Because all members use the chapter facility space, each member should be responsible for some portion of housing expenses. Those living in a chapter facility should have additional housing costs to cover room and board.

- ✦ Cleaning Services
- ✦ Supplies
- ✦ Utilities
- ✦ Property Taxes
- ✦ Property Insurance
- ✦ Mortgage Loan/Rent Payment
- ✦ Annual Repairs/Replacement
- ✦ Long-Term Capital Improvements
- ✦ Accounting Services & Corporation expenses
- ✦ Long-Term Savings/Reserves
- ✦ Parlor/Live-Out Fee
- ✦ Landscaping/Exterior Maintenance (if applicable)
- ✦ House Director salary & payroll taxes (if applicable)
- ✦ Chef/kitchen staff salary & payroll taxes (if applicable)
- ✦ Food costs & kitchen expenses (if applicable)

INTERNATIONAL FRATERNITY BUDGET

Delta Upsilon is a nonprofit corporation. As such, our aim is not to seek financial profit, but to provide resources and services aimed at our mission of *Building Better Men*. This includes funding chapter/colony visits; educational programs; recruitment resources; and other operational costs such as insurance, communications/marketing tools, and the staff that develops and maintains Fraternity resources and programming. The International Fraternity Board of Directors is tasked with managing Fraternity finances, including developing and passing a budget.



WHEN LOOKING AT THE FRATERNITY'S INCOME AND EXPENSES, IT IS IMPORTANT TO NOTE A FEW THINGS:

1. The amount the Fraternity brings in from chapters and members (Member and Chapter Fees, LP Fees, Associate Member and Initiate Fees, and Educational Programs) is almost even with what it spends on chapter services and programs (Chapter Services, LP and Educational Programs). **Your dues go right back into programs and services for you and your chapter.**
2. The Fraternity spends a great deal more on educational programs that it brings in from program registration. **The bang for your buck you get by attending a program is tremendous.**