

2022 PARTNER HANDBOOK



DELTA TAU DELTA

JDRF

Welcome Letter

Name: Delta Tau Delta

Website: www.delts.org

In 2012, Delta Tau Delta Fraternity and JDRF formed a national partnership focused on philanthropic endeavors and community service. The partnership engages Delta Tau Delta's nearly 130 chapters and colonies on college campuses nationwide to work closely with local JDRF chapters to help raise funds for, and awareness about, type 1 diabetes (T1D). To date, Delta Tau Delta chapters have contributed nearly \$2 million to JDRF.



Delta Tau Delta has nearly 130 chapters and colonies in 39 states and the District of Columbia with a membership of more than 9,000 undergraduates and over 120,000 living alumni members. For two consecutive years, the Fraternity has posted a GPA over 3.0, making it one of the highest achieving men's fraternities.

Delta Tau Delta is headquartered in Fishers, Indiana, and managed by an 11-member Board of Directors and a 25-member professional staff. The Fraternity is divided into five divisions: Northern, Southern, Eastern, Western Pacific and Western Plains.



JDRF and Delta Tau Delta Chapter Engagement



All JDRF chapters are encouraged to make stewardship calls/visits to the Delta Tau Delta chapter(s) in their market. **The best time to reach out to Delta Tau Delta chapters is early in the school year.** This gives you all year to engage with your local chapter and to encourage fundraising. Please also utilize some/all of the best practices listed below.

All Delta Tau Delta Chapters are also encouraged to reach out to their local JDRF Chapters to create a more personal relationship with JDRF staff. Delta Tau Delta presidents or philanthropy chairs can communicate with JDRF staff in their local markets to discuss fundraising ideas or to find assistance in any fundraising or educational activities.

- Include Delta Tau Delta in mailings/communications regarding chapter events and other opportunities to engage.
- Promote Delta Tau Delta activities in your market through all social media channels.
- At the conclusion of the Delta Tau Delta fundraising activities, as well as at the end of the school year, Chapters to send a thank you letter to the fraternity, have families personally thank members and/or staff to thank key leaders in their markets.
- Throughout the year, invite members to chapter events such as Research Updates, Walk Kick-offs or Awards Banquets. Recognize Delta Tau Delta with stage announcements and/or an award.

What to Expect from your DTD Chapter

The national office of Delta Tau Delta has asked all Delta Tau Delta chapters to support JDRF (through volunteering, fundraising or raising awareness of T1D). If your chapter has not yet connected with your local Delta Tau Delta chapter, please reach out to the local Delta Tau Delta chapter president and/or philanthropy chair to begin a discussion about the different ways that the local Delta Tau Delta chapter can get involved with JDRF. This may include:



- JDRF One Walk Team
 - A traditional One Walk Team. Delta Tau Delta chapter will set up team, fundraise and attend the Walk.
- Volunteering at JDRF events (Walk, Gala, TypeOneNation and more)
- JDRF Your Way or third-party fundraisers
 - The Delta Tau Delta chapter hosts their own fundraiser and directs donations to JDRF.
 - **JDRF will not put revenue raised through JDRF Your Way or third party fundraisers toward Walk unless specifically directed by the local Delta Tau Delta contact. Delta Tau Delta has been very clear that they do not want us to apply third party fundraising to Walk.**
- Additional engagement (please feel free to be creative)

The Delta Tau Delta chapter president is likely to provide contact information to the chapter philanthropy/service/JDRF chair, but the president is the best person to contact initially.

Revenue Tracking

Proper revenue recording is imperative to maintaining and growing this partnership. Delta Tau Delta requires accurate tracking of fundraising and clear communication with JDRF Chapters.

REMINDER: Delta Tau Delta chapters will be instructed to send all funds raised to their local JDRF Chapters. This change is based on the request from Delta Tau Delta for more accurate revenue tracking. **All Delta Tau Delta Chapters should email Lesa Purcell (Lesa.Purcell@Delts.org) when sending in any funds to JDRF.**

Walk Teams:

- Delta Tau Delta chapters that would like to participate in the Walk will register via walk.jdrf.org.
- DELTA TAU DELTA is now a national Walk team. Their customized walk portal is walk.jdrf.org/deltataudelta
- Chapters have been instructed to adhere to the following naming conventions:
 - **Team Name:** “Delta Tau Delta – (Chapter Name) – (School Name)” – example: Delta Tau Delta Lambda Vanderbilt University
 - **Team Type:** Corporate/Organization (may also choose School)
 - Prior year teams who have not followed this naming convention have been asked to update their team name and instructed to reach out to their local chapter for assistance. If you come across a DELTA TAU DELTA team that is not named as above, please reach out to the team captain to help him to rename the team.
- **Teams must be named properly in order to allow for tracking and reporting back to the Delta Tau Delta National Organization.**
- Walk team revenue will remain in the Walk line item, but will be tracked by Corporate Development.
- **DO NOT create walk teams for Delt chapters and apply third party fundraising revenue to these teams. Revenue should only be credited to Walk if the DELTA TAU DELTA chapter has set up a walk team/participated in Walk.**

Fundraisers:

Option 1: JDRF Your Way – for events that require registration and/or collect money online

- DELTA TAU DELTA chapters that are collecting money online or are hosting an event with registration have been instructed to utilize JDRF Your Way and to register [here](#).
- They have been asked to include “Delta Tau Delta” in their event name.

- Once an event is created, please reach out to answer any questions and to kick start their fundraising.
- Online revenue will be coded to JDRF Your Way.
- Offline revenue received in conjunction with a JDRF Your Way event should be coded to JDRF Your Way and entered into the event in LO.
- **Revenue will remain in JDRF Your Way but be tracked by Corporate Development.**

Option 2: Send a check

- DELTA TAU DELTA chapters have been instructed to send checks to their local JDRF Chapter.
 - When sending a check please make sure to include all necessary information.
 - If it is for a walk team – please include the DTD Walk Team Name and if it should be applied to a participate or the general team
 - If it is for a JDRF Your Way fundraiser – please include the DTD Event Name and if it should be applied to a participant or the general event.

Social Media

We encourage each Chapter and DTD Chapter to utilize social media as a way to acknowledge the partnership throughout the year. Below are suggested posts your chapter can use in Facebook postings. ***Please feel free to be creative and to incorporate messaging and imagery of DELTA TAU DELTA members engaging with JDRF (volunteering, hosting fundraisers, spreading awareness).***

Facebook/Instagram

Big thanks to Delta Tau Delta [tag Name/Location of local DELTA TAU DELTA Chapter] for [volunteering at One Walk, hosting (fundraiser), (description of participation)]. *The Delt members raised [\$xx] for #T1D research!* ** JDRF is so proud of its national partnership with [tag national DELTA TAU DELTA page - @DeltaTauDeltaFraternity].

Did you know #JDRF is the national philanthropy partner of [tag national DELTA TAU DELTA page - @DeltaTauDeltaFraternity]? Since 2012, DELTA TAU DELTA has raised over \$2 million for JDRF. We are looking forward to working with [tag Name/Location of local DELTA TAU DELTA Chapter] this year!

School's (almost!) out for summer! Thanks Delta Tau Delta [tag Name/Location of local DELTA TAU DELTA Chapter] for [raising \$X this school year for #T1D research/for volunteering at X event]. Enjoy your summer guys!

Fraternities do more than you think! Did you know that thousands of [tag national DELTA TAU DELTA page - @DeltaTauDeltaFraternity] brothers have been raising money, volunteering and spreading awareness of T1D all school year? Big thanks to DELTA TAU DELTA for creating a world without #T1D.

Twitter

Delt has been supporting JDRF since 2012. Join us in saying THANKS for helping create a world without T1D. <link to <http://www.jdrf.org/corporate-partners/delta-tau-delta/>>

We are excited to partner with [insert local Delt chapter name] this year. Any @DeltaTauDelta alumni out there?

Newsletters

If possible, highlight your local DELTA TAU DELTA chapter's fundraising in a newsletter blurb at some point throughout the year. Many Delt chapters conduct very unique fundraising events (lip syncing contests, beauty pageants, date auctions, Polo for a Purpose, Egg a Delt and more). The local chapter presidents are happy to supply a quote to include in all communications. Be sure to thank them for their support and highlight additional ways that DELTA TAU DELTA alumni can get involved (Walk, Gala, etc.)

- Appendix A** DTD Chapter Listing
- Appendix B** Chapter Map
- Appendix C** JDRF Mailing Locations
- Appendix D** DTD Contact Information

Please send photos, social media posts and any other campaign promotion to Ken Cockrel (kcockrel@jdrf.org) for the DELTA TAU DELTA ROI report by 6/15/2023.

JDRF

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DTD
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Appendix A – DTD School Listing

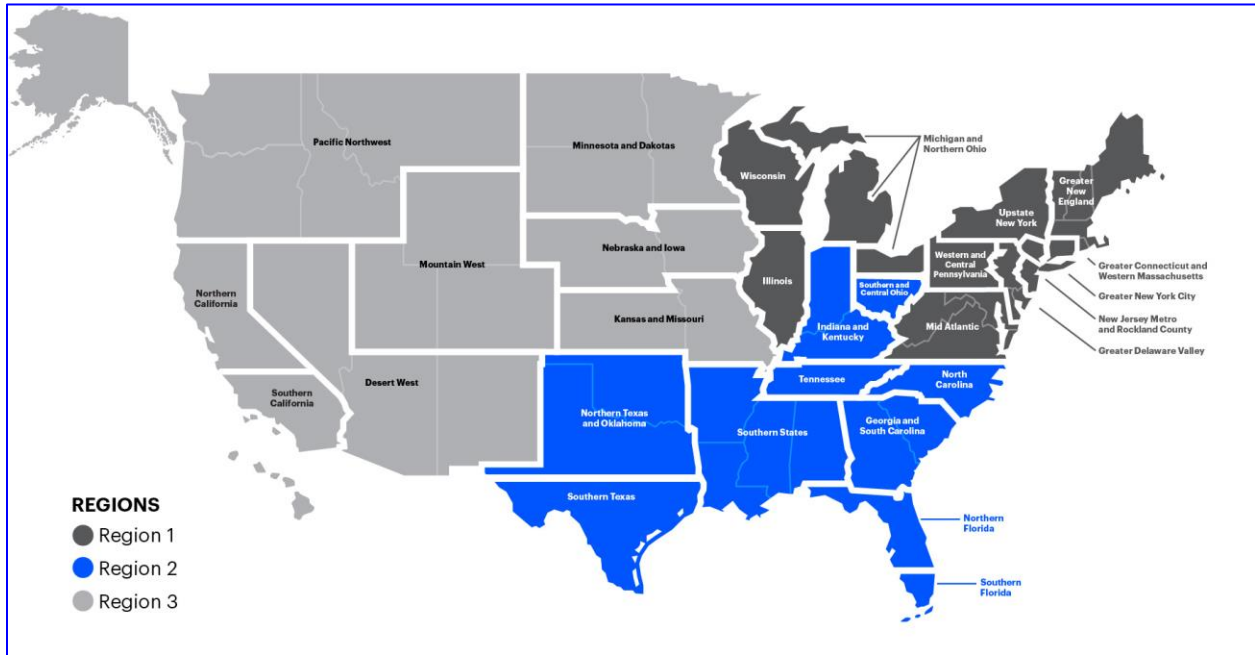
| Chapter | School Name |
|--------------|---------------------------------------|
| ALPHA | Allegheny College |
| GAMMA | Washington & Jefferson College |
| DELTA | University of Michigan |
| EPSILON | Albion College |
| ZETA | Case Western Reserve University |
| THETA | Bethany College |
| KAPPA | Hillsdale College |
| MU | Ohio Wesleyan University |
| NU | Lafayette College |
| OMICRON | University of Iowa |
| PI CC | University of Mississippi |
| RHO | Stevens Institute of Technology |
| UPSILON | RPI |
| CHI | Kenyon College |
| BETA BETA | DePauw University |
| BETA GAMMA | University of Wisconsin |
| BETA DELTA | University of Georgia |
| BETA EPSILON | Emory University |
| BETA ZETA | Butler University |
| BETA ETA | University of Minnesota |
| BETA THETA | University of the South |
| BETA MU | Tufts University |
| BETA NU | Massachusetts Institute of Technology |
| BETA XI | Tulane University |
| BETA OMICRON | Cornell University |
| BETA PI | Northwestern University |
| BETA RHO | Stanford University |
| BETA SIGMA | Boston University |
| BETA TAU | University of Nebraska |
| BETA UPSILON | University of Illinois |
| BETA PHI | Ohio State University |
| BETA PSI | Wabash College |
| GAMMA BETA | Illinois Institute of Technology |
| GAMMA ETA | George Washington University |
| GAMMA THETA | Baker University |

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|---------------------------|---------------------------------------|
| GAMMA IOTA | University of Texas |
| GAMMA KAPPA | University of Missouri |
| GAMMA LAMBDA | Purdue University |
| GAMMA MU | University of Washington |
| GAMMA NU | University of Maine |
| GAMMA XI | University of Cincinnati |
| GAMMA PI | Iowa State University |
| GAMMA RHO | University of Oregon |
| GAMMA SIGMA | University of Pittsburgh |
| GAMMA TAU | University of Kansas |
| GAMMA PSI | Georgia Institute of Technology |
| DELTA ALPHA | University of Oklahoma |
| DELTA BETA | Carnegie Mellon University |
| DELTA GAMMA | University of South Dakota |
| DELTA EPSILON | University of Kentucky |
| DELTA ZETA | University of Florida |
| DELTA ETA | University of Alabama |
| DELTA IOTA | UCLA |
| DELTA KAPPA | Duke University |
| DELTA LAMBDA | Oregon State University |
| DELTA MU | University of Idaho |
| DELTA NU | Lawrence University |
| DELTA XI | University of North Dakota |
| DELTA OMICRON | Westminster College |
| DELTA PI | University of Southern California |
| DELTA TAU | Bowling Green State University |
| DELTA UPSILON | University of Delaware |
| DELTA CHI | Oklahoma State University |
| DELTA PSI | UC-Santa Barbara |
| DELTA OMEGA | Kent State University |
| EPSILON ALPHA | Auburn University |
| EPSILON BETA | Texas Christian University |
| EPSILON GAMMA | Washington State University |
| EPSILON DELTA | Texas Tech University |
| EPSILON EPSILON CC | University of Arizona |
| EPSILON ZETA | Sam Houston State University |
| EPSILON ETA | Texas A & M - Commerce |
| EPSILON IOTA-A | Kettering University |
| EPSILON IOTA-B | Kettering University |
| EPSILON MU | Ball State University |
| EPSILON NU | Missouri Univ of Science & Technology |

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|---------------------------|-----------------------------------|
| EPSILON XI CC | Western Kentucky University |
| EPSILON OMICRON CC | Colorado State University |
| EPSILON PI | University of South Florida |
| EPSILON RHO | University of Texas - Arlington |
| EPSILON UPSILON | Marietta College |
| EPSILON PHI | Southeastern Louisiana University |
| EPSILON PSI | University of Louisiana-Lafayette |
| ZETA ALPHA | Marquette |
| ZETA BETA | La Grange College |
| ZETA ZETA | Morehead State University |
| ZETA THETA | Villanova University |
| ZETA LAMBDA | Western Illinois University |
| ZETA MU | Robert Morris University |
| ZETA SIGMA | Texas A & M University |
| ZETA CHI | U. of Southern Mississippi |
| ZETA PSI | Stephen F. Austin |
| ZETA OMEGA | Bradley University |
| THETA GAMMA | Arizona State University |
| THETA DELTA | Baylor University |
| THETA ZETA | University of San Diego |
| THETA ETA | University of South Carolina |
| THETA KAPPA | University of Nebraska-Kearney |
| THETA LAMBDA | UC-Riverside |
| THETA XI | Eastern Michigan University |
| THETA TAU | Moravian University |
| THETA CHI | Muhlenberg College |
| THETA OMEGA | University of Northern Arizona |
| IOTA BETA | Wittenberg University |
| IOTA DELTA | Quincy University |
| IOTA EPSILON | Chapman University |
| IOTA THETA | |
| IOTA IOTA | John Carroll University |
| IOTA KAPPA | Appalachian State University |
| IOTA MU | Quinnipiac University |
| IOTA NU | Florida Atlantic University |
| IOTA XI | Florida Institute of Technology |
| IOTA OMICRON | Babson College |
| IOTA PI | University of Vermont |
| IOTA SIGMA | North Dakota State University |
| IOTA TAU | Sacred Heart University |
| IOTA UPSILON | Grand Valley State University |

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|--------------------------------------|----------------------------------|
| IOTA PHI | Wisconsin Eau Claire |
| IOTA CHI | Lindenwood University |
| IOTA PSI | Northeastern University |
| IOTA OMEGA | Univ of Texas - Dallas |
| KAPPA BETA | James Madison University |
| KAPPA EPSILON | College of New Jersey |
| KAPPA ZETA | College of Charleston |
| KAPPA ETA | Mount St Joseph University |
| KAPPA THETA | Univ of Connecticut |
| Southern Illinois Univ CC | Southern Illinois - Edwardsville |
| East Carolina University CC | East Carolina University |
| Florida International Univ CC | Florida International Univ |
| Keene State University CC | Keene State University |

Appendix B – JDRF Chapter Map



Appendix C – JDRF Chapter Mailing Locations

| CHAPTER | CHAPTER ADDRESS | CHAPTER PHONE | CHAPTER EMAIL |
|--------------------------------------|--|---------------|--|
| DESERT WEST | 4343 E Camelback Road Suite 100 Phoenix AZ 85018 | 602.224.1800 | desertwest@jdrf.org |
| SOUTHERN CALIFORNIA | 1391 Warner Ave Suite D Tustin CA 92780 | 657.213.7647 | southernca@jdrf.org |
| NORTHERN CALIFORNIA | 1215 4th Avenue Suite 1100, Seattle WA 98161 | 206.838.3153 | pacificnw-squid@jdrf.org |
| MOUNTAIN WEST | 3001 Metro Drive Suite 100 Bloomington MN 55425 | 952.851.0770 | mountainwest@jdrf.org |
| GREATER CT AND WESTERN MASS | 20 Batterson Park Road 3rd Floor Farmington CT 06032 | 860.470.0020 | connecticutwestma@jdrf.org |
| MID ATLANTIC | 1400 K St NW Suite 1200 Washington DC 20005 | 202.371.0044 | midatlantic@jdrf.org |
| NORTHERN FLORIDA | 1850 Lee Road Suite 132 Winter Park FL 32789 | 407.774.2166 | northernflorida@jdrf.org |
| SOUTHERN FLORIDA | 3369 Pine Ridge Road Suite 202 Naples FL 34109 | 239.591.2825 | southernflorida@jdrf.org |
| GEORGIA AND SOUTH CAROLINA | 3525 Piedmont Rd, NE, Bldg 5, Ste 120, Atlanta, GA 30305 | 404.420.5990 | georgiasouthcarolina@jdrf.org |
| ILLINOIS | 1 East Wacker Dr Suite 1400 Chicago IL 60601 | 312.670.0313 | illinois@jdrf.org |
| INDIANA | 225 S East St Suite 280 Indianapolis IN 46202 | 317.469.9604 | indianakentucky@jdrf.org |
| KANSAS AND MISSOURI | 215 W Pershing Road, Suite 300, Kansas City, MO 64108 | 816.472.7997 | kansasmissouri@jdrf.org |
| GREATER NEW ENGLAND | 60 Walnut St Suite 101 B Wellesley Hills MA 02481 | 781.431.0070 | greaternewengland@jdrf.org |
| MINNESOTA AND DAKOTAS | 3001 Metro Drive Suite 100 Bloomington MN 55425 | 952.851.0770 | minnesotadakotas@jdrf.org |
| NEBRASKA AND IOWA | 9202 W Dodge Road, Suite 304, Omaha, NE 68114 | 402.397.2873 | nebraskaiowa@jdrf.org |
| NEW JERSEY METRO AND ROCKLAND COUNTY | 1480 US Hwy 9N, Suite 306, Woodbridge, NJ 07095 | 732.219.6654 | newjerseymetro@jdrf.org |
| GREATER NEW YORK | 200 Vesey St 28th Floor New York NY 10281 | 212.689.2860 | greaternyc@jdrf.org |
| UPSTATE NEW YORK | 1757 Central Ave Suite 102 Albany NY 12205 | 518.477.2873 | upstateny@jdrf.org |
| SOUTHERN STATES CHAPTER | 105 Westpark Drive, Suite 415, Brentwood, TN 37027 | 601.981.1184 | southernstates@jdrf.org |
| NORTH CAROLINA | 205 Regency Executive Park Drive, Suite 102, Charlotte, NC 28217 | 704.561.0828 | northcarolina@jdrf.org |
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| GREATER DELAWARE VALLEY | 555 Croton Road Suite 111 King of Prussia PA 19406 | 610.664.9255 | greaterdelawarevalley@jdrf.org |
| WESTERN AND CENTRAL PENNSYLVANIA | 501 Martindale St Suite 670 Pittsburgh PA 15212 | 412.471.1414 | westcentralpa@jdrf.org |
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| NORTHERN TEXAS AND OKLAHOMA | 8140 Walnut Hill Lane Suite 810 Dallas TX 75231 | 214.373.9808 | northtexasoklahoma@jdrf.org |
| SOUTHERN TEXAS | 1776 Yorktown, Suite 560, Houston, TX 77056 | 713.334.4400 | southerntexas@jdrf.org |
| PACIFIC NORTHWEST AND SEATTLE GUILD | 1215 4th Avenue Suite 1100, Seattle WA 98161 | 415.977.0360 | norcal@jdrf.org |
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Appendix D – DTD Contact Information

| Primary Email | First | Last | Chapter | Associated University | Office Name |
|------------------------------|-------------|-------------|---------------|--|--------------|
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