Delta Tau Delta Fraternity and Educational Foundation—two organizations united in purpose—COMMMITTED TO LIVES OF EXCELLENCE.

DELTS IMPACTED
9,658 UNDERGRADUATE MEMBERS

NUMBER OF UNDERGRADUATE MEMBERS AT LEADERSHIP EXPERIENCES

737 DIVISION CONFERENCES
327 KARNEA
31 THE CHARGE

170 IGNITE
14 PRESIDENTS & ADVISORS RETREAT (+14 ADVISORS)
59 CHAPTERS AND COLONIES REPRESENTED AT LEADERSHIP EXPERIENCES

The DELT FOUNDATION’S mission is to raise funds for educational and leadership programs of Delta Tau Delta Fraternity and its chapters, so our members fulfill the Delt Creed and thereby have a positive impact on society.

$121,000 RAISED DURING THE FIRST DAY OF GIVING

213 SCHOLARSHIPs AND FELLOWSHIPS
Granted to members and chapters

TOTAL GRANTED TO THE FRATERNITY FROM THE DELT FOUNDATION: $366,698
FRESHMEN TO SOPHOMORE RETENTION RATE: 83%

It is our responsibility to ensure our programming remains innovative and provides young men with the experiences and training they need to live lives of excellence.
DEVELOP FORMAL ORIENTATION AND TRAINING PROGRAM FOR NEW VOLUNTEERS

VOLUNTEER SUPPORT

Defined volunteer support as an essential organizational component for fostering excellence in undergraduate chapters.

AFFINITY GROUPS

Launch Delt Affinity program(s) to grow alumni engagement

EXPAND STAFF TO SUPPORT ALUMNI ENGAGEMENT

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1,024

NUMBER OF VOLUNTEERS

Including Arch Chapter, Foundation Board, Division Vice Presidents, Assistant Chapter Advisors, Finance Advisors, House Corporation Presidents, Recruitment Advisors, Risk Management Advisors and many other valuable volunteers.

NOT JUST TIME, BUT TREASURE

ASIDE FROM GIVING TIME AND LEADERSHIP TALENT

228

VOLUNTEERS GAVE TO THE DELT FOUNDATION IN FY18

ALUMNI & VOLUNTEER ENGAGEMENT

When Delta Tau Delta is blessed by well-trained and fully engaged volunteers, our chapters typically do well. When our chapters do not have the benefit of mature guidance, or where there is not enough of it, our chapters will surely struggle, either in the short or long term. The Fraternity will become the industry leader in recruiting, supporting, encouraging, enabling and recognizing all of our volunteers. We will seek to provide pathways for alumni of all ages, skills and time availability to join in making Delta Tau Delta the recognized leader of the fraternal world.

AVERAGE TENURE OF A CHAPTER VOLUNTEER:
4.4 years

CURRENT CHAPTER ADVISOR VACANCY RATE:
4% for advisors, 16% for DVPs

ADVISORS CONSIDERED VERY ENGAGED:
77%

TOTAL VOLUNTEER BENEFIT TO FRATERNITY:
$843,180

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Delt added two affinity groups in 2018. Affinity groups are comprised of alumni who share a common interest, hobby or profession and who are looking to network, share ideas, do business or just build an additional Delt connection.

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$330,000 DONATED TO JDRF IN 2017

Since 2012, chapters have raised more than 1.5 MILLION DOLLARS FOR JDRF

Our partnership engages Delta Tau Delta chapters on college campuses nationwide to raise funds for JDRF, promote awareness and educate others about type 1 diabetes and support local JDRF chapters.

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>$85,000</td>
</tr>
<tr>
<td>2013</td>
<td>$183,000</td>
</tr>
<tr>
<td>2014</td>
<td>$232,000</td>
</tr>
<tr>
<td>2015</td>
<td>$204,000</td>
</tr>
<tr>
<td>2016</td>
<td>$257,000</td>
</tr>
<tr>
<td>2017</td>
<td>$330,000</td>
</tr>
</tbody>
</table>

Programs like Ignite, the Charge, and Karnea have motivated me to work for positive change and to think critically about the everyday challenges that we face.

— CLAUDIO FRANC, CRESCENT SOCIETY

The fraternity gave me mentors and friends that have celebrated my successes and helped me work through more difficult times too.

— JUSTIN WILLIAMSON, ORDER OF THE C—
Strategic Growth

Young men today need the Delt Mission and Values more than ever. Delta Tau Delta realizes its vision when more men learn to live by our values. Our success depends on more young men being Delts. All men of excellence should have the opportunity to be Delts.

Total # of Undergraduate Members

<table>
<thead>
<tr>
<th>Year</th>
<th>Members</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>9,375</td>
</tr>
<tr>
<td>2015</td>
<td>9,874</td>
</tr>
<tr>
<td>2016</td>
<td>10,129</td>
</tr>
<tr>
<td>2017</td>
<td>9,973</td>
</tr>
<tr>
<td>2018</td>
<td>9,658</td>
</tr>
</tbody>
</table>

Average Chapter Size: 73

Highest Amount Raised for the Annual Delt Fund

$968,360

Total Dollars Raised: $2,102,652 from 4,837 gifts

*Includes ADF and all other Delt Foundation funds

Chapter Chapters Chartered Since 2013

- Beta - Ohio University
- Nu - Lafayette College
- Beta Epsilon - Emory University
- Beta Psi - Wabash College
- Beta Sigma - Boston University
- Delta Lambda - Oregon State University
- Epsilon Pi - University of South Florida
- Zeta Alpha - Marquette University
- Zeta Mu - Robert Morris University
- Gamma Omega - University of North Carolina
- Iota Omega - University of Texas - Dallas
- Kappa Beta - James Madison University
- Kappa Gamma - Monmouth University
- Kappa Epsilon - The College of New Jersey
- Kappa Zeta - College of Charleston
- Kappa Eta - Mount St. Joseph University

The Annual Delt Fund allows the Foundation to allocate resources wherever the need is greatest, such as providing speakers at leadership conferences, supporting leadership experiences and providing opportunities for mental health education.