

SERVANT LEADERSHIP

Facilitator: Chapter Advisor, Campus Leadership Center staff, President, DMD, another Delta Tau Delta alumni, but you can also consider an outside speaker with their own curriculum

Time Needed: 60 minutes

Supplies:

- (1) Pen or pencil per participant
- (1) Copy of the Zappos case study per participant
- (1) Sheet of flip chart paper OR a white board

Learning Outcomes:

- Participants will be able to identify what a servant leader is as an individual.
- Participants will be able to identify what it means for an organization to be a servant leader.

WELCOME		
FACILITATOR TALKING POINTS	<ul style="list-style-type: none"> • Start with a warm-up activity to get the group connected and energized. • Set up any ground rules (i.e. no cell phones) and expectations (i.e. everyone joins in the discussion). • Review the schedule or timeline with the group. • Review the course descriptions and learning outcomes with the group found in the guide. • Start with a personal story that links this topic to your audience. 	TIME: 10/10
TRANSITION	<ul style="list-style-type: none"> • Now that we are familiar with one another and understand what we'll be covering today, let's get started. 	1/11
OPENING SECTION		
FACILITATOR TALKING POINT	<ul style="list-style-type: none"> • Today, we're going to discuss one style of leadership and the way that individuals may lead as servant leaders, and even the way that Delta Tau Delta might be a servant leader as an organization. 	TIME: 4/15

<p>ACTIVITY INSTRUCTIONS</p> <p>-use values inventory worksheet</p> <p>-everyone will need a pen/pencil</p>	<ul style="list-style-type: none"> • First, when I read this list of names, what leadership qualities and attributes do you think of: <ul style="list-style-type: none"> » Nelson Mandela » Martin Luther King Jr. » Mother Theresa » Mahatma Gandhi » Albert Schweitzer • What qualities do you think of? • What sets these individuals apart from other leaders? • What are each of these leaders remembered for? • • Can you think of other leaders we can add to this list? 	<p>TIME: 10/25</p>
<p>TRANSITION</p>	<ul style="list-style-type: none"> • These individuals can each be described as having the servant leadership style. • Robert K. Greenleaf coined the term “servant leader” im saying: • The servant-leader is servant first... It begins with the natural feeling that one wants to serve, to serve first. Then conscious choice brings one to aspire to lead. That person is sharply different from one who is leader first, perhaps because of the need to assuage an unusual power drive or to acquire material possessions...The leader-first and the servant-first are two extreme types. Between them there are shadings and blends that are part of the infinite variety of human nature. 	<p>TIME: 1/26</p>
<p>ACTIVITY INSTRUCTIONS</p> <p>-these tips should be on a flip chart paper posted for all participants to see</p>	<ul style="list-style-type: none"> • Watch “Why Good Leaders Make You Feel Safe” video featuring Simon Sinek: TRT – 11:59 • https://www.youtube.com/watch?v=ReRcHdeUG9Y 	<p>TIME: 12/38</p>
<p>FACILITATOR TALKING POINTS</p>	<ul style="list-style-type: none"> • What are your initial reactions to this video? • What does the following statement mean: Leadership comes at a cost. The cost of leadership is self-interest?” • Do you think servant leadership is possible in fraternity? Why or why not? • Why don’t we see more servant leaders in our organization? Other organizations? • What could be possible if servant leadership was a leadership style utilized in our organization? • How do we recruit more servant leaders? 	<p>7/45</p>

<p>TRANSITION</p> <p>Pass out copies of the Zappos article.</p>	<p>Now, let's take a look at an example of an organization that leads with servant leadership.</p> <p>As you read the article on Zappos, please underline or circle anything that stands out to you.</p>	<p>1/46</p>
<p>FACILITATOR TALKING POINTS</p>	<ul style="list-style-type: none"> • What are your initial reactions to the way Zappos applies and promotes servant leadership? • How does servant leadership help Zappos? • What risks come with utilizing servant leadership as an organizational leadership style? • Could Delta Tau Delta be a servant leadership organization? • What types of things is the chapter doing now that are reflective of servant leadership? • What changes could we make as an organization to become a servant leader in our community? 	<p>10/56</p>
<p>CLOSING</p>	<ul style="list-style-type: none"> • Thank the participants for their hard work and offer the following resources for extension activities: • https://www.goodcall.com/career/job-offer/ 	<p>4/60</p>

Sources:

<https://www.forbes.com/sites/laurashin/2013/06/26/new-grads-heres-how-to-negotiate-your-salary/3/#470f096d4c79>